



Get an “MNA Labor School” Jacket when you complete any two Labor School Tracks.

REGISTER NOW!

Free to all Members!

The Collective Bargaining Process

Week 1 – Thursday, January 18, 2018

Collective Bargaining and the Legal Foundation, Ground Rules, Committees and the Contract Action Team

Week 2 – Thursday January 25, 2018

Surveys, Calendar, Priorities, Developing a Contract Campaign, Decision Making Process

Week 3 – Thursday, February 1, 2018

Tactics & Roles at the Bargaining Table, Writing Contract Language, Leverage & Pressure Tactics, Use of the Media

Week 4 – Thursday, February 15, 2018

Contract Costing, Strikes & Workplace Actions/Work to Rule, Mediation & Impasse, Committee Recommendation and Ratification

All classes will run from 5:30 p.m. to 7:30 p.m. with a light meal provided at 5 p.m.

All classes are held at the Region 3 Office at 60 Route 6A, Sandwich MA. 02563.

Please register by contacting Pat Conway, Region 3 Office Manager
at 508.888.5774 or region3@mnarn.org.

See You There!

